



FLORIDA RETO 63 Hours Sales Associate Pre Licensing Course (Paperback)

By Luca D Ottone, the RETO team

AUTHORHOUSE, United States, 2007. Paperback. Book Condition: New. 278 x 208 mm. Language: English . Brand New Book ***** Print on Demand *****.Course Objectives After completing this pre-license course for Florida sales associates, you will be able to: .Distinguish among the activities and duties of the various Florida real estate license categories. .Describe the power and duties of the Florida state agencies that regulate real estate licensees. .Recall the Florida and federal laws and regulations affecting the sale and practice of real estate. .Explain the various violations of Florida license law and the procedures involved in reporting, investigating, and disciplining these violations. .Distinguish among the various types of mortgages, their features, and lending sources. .Perform a variety of calculations used by real estate licensees, such as loan-to-value ratios, closing costs, property taxes, and percent of profit or loss. .Compare the various types of properties, estates, and tenancies. .Explain the various methods used to acquire title to real property. .Contrast the approaches used to assess the value of real property. .Describe the various types of lots and building styles used in residential construction. .Distinguish among the factors affecting the real estate market. .Explain the purposes of planning and zoning, along with...



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